

**CER 4. REQUEST FOR EQUALS
RETURN WITH YOUR PROPOSAL**

Company Name: GILLIG LLC

Specification Section Number: TS 47.3 Communications - Video Surveillance System

Component Item Listed: _____

A Seon Explorer DX-HD video surveillance system shall be required.

Proposed Item: _____

It has been brought to GILLIG's attention by Seon that the DX DVR model has been superseded by their HX model.

GILLIG and Seon request concurrence to provide the HX series DVR.

OK RC

Note: A separate form must be submitted for each request for an approved equal. Proposers are required to submit technical information for each item. Any request received without the necessary technical information will be returned.

**CER 4. REQUEST FOR EQUALS
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Company Name: GILLIG LLC

Specification Section Number: TS 47.9 Voice Annunciation and ITS

Component Item Listed:
Manufacturer to install pre-wiring only without component installation, to power and connect an AVA device of Tulsa Transit's choice.

Proposed Item:
GILLIG request more information on the AVA system pre-wire requirements

Please provide the following:

Manufacturer: _____

Model Number: _____

Without having this information GILLIG cannot accurately budget, nor configure such provisions.

*Provider will only need to budget for labor
to pre wire. Once procured the equipment
will be supplied to manufacturer by Tulsa Transit.*

PL

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Company Name: GILLIG LLC

Specification Section Number: TS 47.10 Automatic Passenger Counting (APC)

Component Item Listed:

Tulsa Transit is in the process of procuring an APC system that will be deployed on a portion of the current fleet and all of the BRT vehicles. The details of the system will not be known until the procurement is complete. The requirement is to provide wiring for the APC detectors that will be located at the front door and the rear door to a location in the equipment cabinet. APC hardware will be installed by the bus manufacturer as well. Additional details on these requirements will be provided when available from the APC vendor.

Proposed Item:

GILLIG request the technical specifications for the APC system being sought for by Tulsa Transit. Some details being required are:

- 1) Is this system a standalone system? Yes / No *Undetermined.*
- 2) How many doors are being monitored? One / Two
- 3) Is WLAN a requirement? Yes / No

Without this information GILLIG cannot accurately budget for any future installations or provisions and would prefer this requirement be dismissed from the base bus. Should GILLIG be the successful bidder we can discuss adding such system at the pre-production meeting.

A few manufactures that GILLIG is familiar with and have deployed installations with are UTA (Urban Transportation Associates) as well as InfoDev. Please advise if either of these vendors will suit Tulsa Transits needs and GILLIG will proceed with option pricing for hardware installed only.

*Provider will only need to budget for labor.
Equipment will be provided by Tulsa Transit.*

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Company Name: GILLIG LLC

Specification Section Number: TS 47.11 Traffic Signal Priority (TSP)

Component Item Listed:
Manufacturer to install pre-wiring only without component installation, to power TSP communications device of Tulsa Transit's choice.

Proposed Item:
GILLIG request more information on the TSP system currently being installed by either Tulsa Transit or CART.

For Tulsa Transit it will be Opticom

RC

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**CER 4. REQUEST FOR EQUALS
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Company Name: GILLIG LLC

Specification Section Number: WR 1.2 Complete Bus

Component Item Listed:
The complete bus, propulsion system, components, major subsystems and body and chassis structure are warranted to be free from Defects and Related Defects for one year or 75,000 miles, whichever comes first,

Proposed Item:
GILLIG requests approval to provide our standard complete coach warranty of (1) one year / 50,000 miles

This offering meets the current FTA guidelines as well as the industry standard.

OK RC

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Company Name: GILLIG LLC

Specification Section Number: WR 1.4 Propulsion System

Component Item Listed:
The propulsion system manufacturer's standard warranty, delineating items excluded from the Extended Warranty, submitted in accordance with the Request for Pre-Offer Change or Approved Equal or with the Form for Proposal Deviation.

Proposed Item:
Attached is both Allison's and Voith's standard warranty offering.


Allison's
Warranty.pdf


Warranty
Information DIWA.6

OK RC

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Company Name: GILLIG LLC

Specification Section Number: WR 2.2 Warranty after Replacement/Repairs

Component Item Listed:
If an item is declared to be a Fleet Defect, the warranty stops with the declaration of the Fleet Defect. Once the Fleet Defect is corrected, the item(s) shall have three (3) months or remaining time and/or miles of the original warranty, whichever is greater. This remaining warranty period shall begin on the repair/replacement date for corrected items on each bus if the repairs are completed by the Contractor or on the date the Contractor provides all parts to Tulsa Transit.

Proposed Item:
GILLIG advises the Agency that Cummins Engine Company, Allison Corporation, Voith, ZF Industries, and BAE have advised GILLIG that they will not honor fleet defects.

GILLIG requests approval to waive this requirement, but confirms that all the other regular warranty provisions still apply.

Denied RC

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**CER 4. REQUEST FOR EQUALS
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Company Name: GILLIG LLC

Specification Section Number: QA 2. ISO 9001:2000 Certification

Component Item Listed:

Quality control during the manufacture of the buses as specified is of critical importance to Tulsa Transit. It is the intent of Tulsa Transit to procure transit buses from a manufacturer that has a proven and third party certified quality control system in place. As such, the bus manufacturer shall be certified ISO 9001:2000 at the facility(s) which produce Tulsa Transit's buses. Written certification of ISO 9001:2000 or 2009 update compliance is required with the Proposal submission documents. Failure to provide the certification as specified will render the Proposal non-responsive and cause the rejection of the Contractor's Proposal.


Proposed Item:

GILLIG wishes to advise the Agency that we respectfully point out that ISO/QS 9000 is a program to document procedures and that it actually does not address acceptable/unacceptable quality levels -- only procedures. GILLIG believes that quality and customer satisfaction cannot be achieved through documentation and paperwork alone. What is required is the proper commitment, the right attitude and the appropriate experience. We know that paperwork cannot substitute for these human motivations.

Furthermore, GILLIG reminds the Agency of its right to reject sub-standard buses, and that the ultimate judge of our quality should be the agency's own experience and inspectors, not a QS9000 certificate. We hope the Agency is not specifically interested in a documentation system per se, but in getting the best buses, and that is what we are committed to deliver, with or without QS9000.

GILLIG has a very effective in-house Quality Assurance Program, as evidenced by our reputation of building the most reliable buses. Furthermore, our Q.A. program already includes the "quality-relevant" elements of QS9000, and most importantly, it is backed by a genuine and proven commitment to quality products and service, as gauged by true long-term customer satisfaction and which is only possible through the diligent implementation of an effective and customer focused, continuous improvement program.

In addition, this practice is consistent with your previous contract as well as your most recent delivery of vehicles.

OK 

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